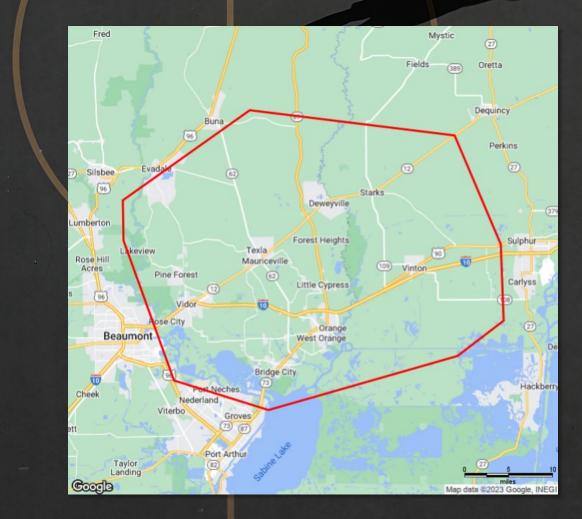
### **Customized Trade Area**

Each retailer has a specific set of site selection criteria they use to determine if they will have a profitable store. Municipal boundaries, radius rings and drive times are a start to evaluating the information sought by these decision makers. A customized trade area is the next step to analyzing a market. A trade area defines a core customer base of consumers highly likely to shop and eat in the market at least once a month. Your trade area has been created by combining the mobile tracking data with drive times, geographic boundaries, and proximity to neighboring shopping destinations. Each retailer will analyze their own trade area based on their existing stores, their competition and site selection criteria.

Retail Strategies has created the customized core trade area shown in the map here which is focused on a consumer who might travel to the market to shop or dine.





109,162

projected 2027 population

# 107,547

2022 estimated population

### \$66,145

Median household income

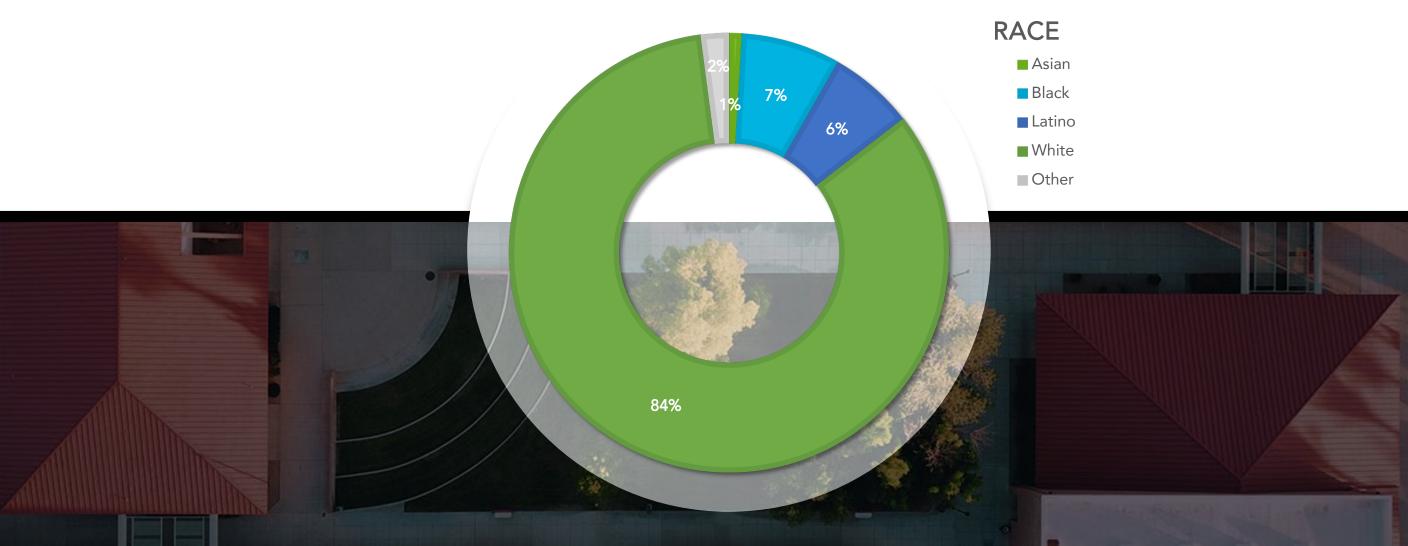
39 male average age

female average age

 $\Delta 1$ 



#### CURRENT YEAR ESTIMATED POPULATION BY RACE



### Customized Trade Area

# 9,300

## 46,180

number of households

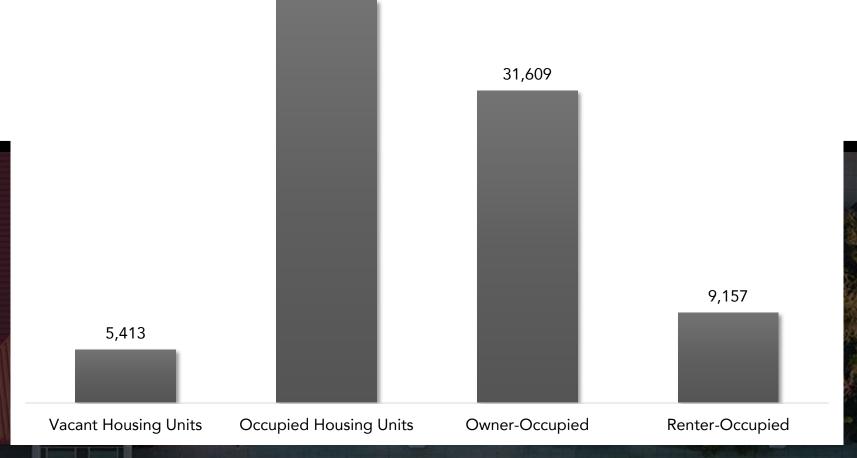
\$66,145

median household income



CURRENT YEAR ESTIMATED HOUSEHOLDS BY HOUSEHOLD SIZE





40,766

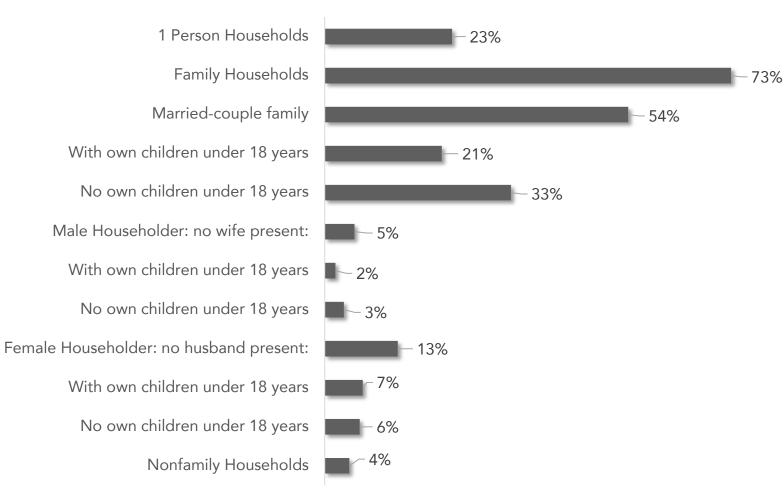
#### 2022 ESTIMATED HOUSING UNITS BY TENURE

# \$170,191

average housing unit value

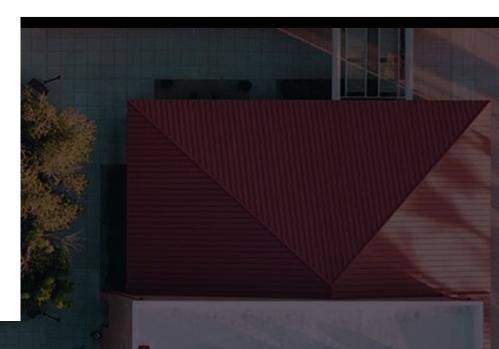


### Custom Trade Area



#### CURRENT YEAR ESTIMATED HOUSEHOLD BY TYPE

2.62 people per household



### Customized Trade Area

### 89,996 daytime population

#### daytime population

Employed

Children at home

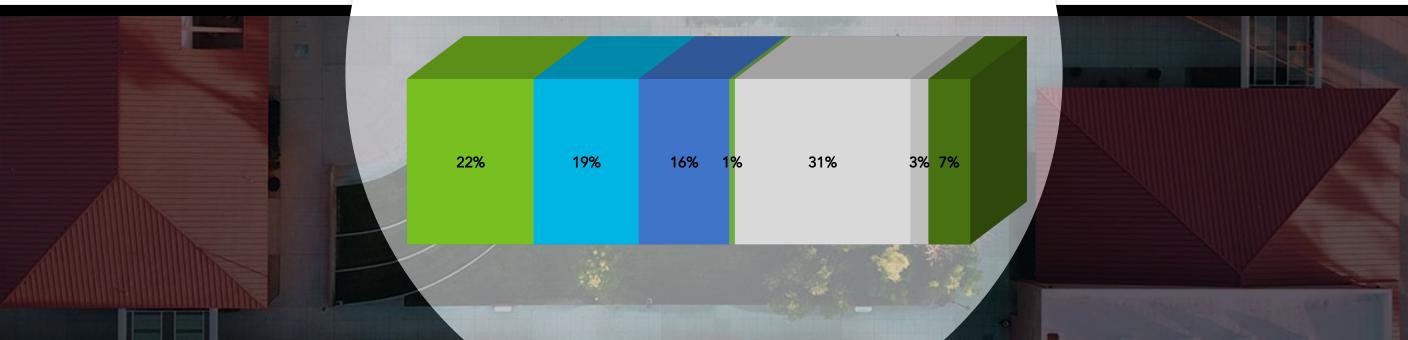
Retired/Disable persons

Work at Home

Unemployed

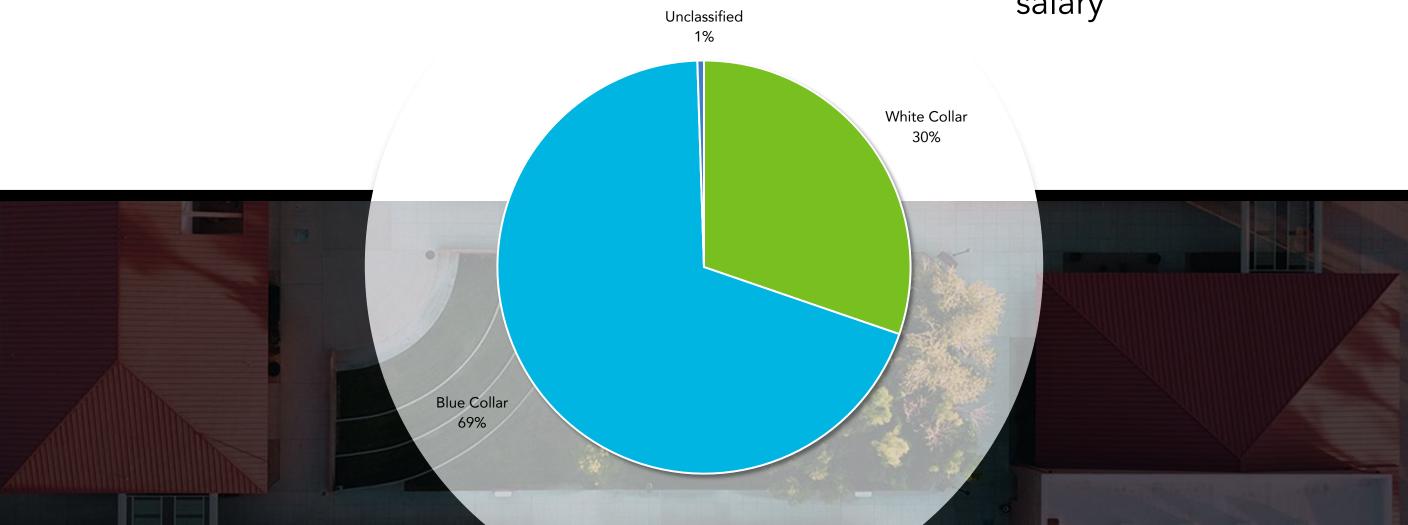
Homemakers

Student Populations



### Customized Trade Area

### **\$47,943** average employee salary



### Customized Trade Area

